

B O A R D P O L I C Y L E T T E R

8 MAY 1969

REISSUED 27 JUNE 1975 AS BPL

Remimeo

CANCELS

HCO POLICY LETTER OF 8 MAY 1969  
SAME TITLE

ADDRESS LISTS

ADDRESSO AND CENTRAL FILES

It is an ACT OF TREASON to contract the address list of an Organization.

It is forbidden to order or allow an Org's CF or address lists to be shifted, dispersed, lost, destroyed or disrupted in any way. If permitted under any guise, income will dive shortly after.

In March 1968, DC had 15,530 names in CF (and even this figure is a very very small figure for DC). On 15 May 1968, it stopped mailings to the states of Michigan, Ohio, Missouri, Florida, New York and New Jersey and shipped 7,000 of their CF to "the Orgs whose area it was".

YET A CHECK OF EVERY INVOICE BETWEEN JANUARY 1st AND MAY 23rd REVEALED THAT 25,839.08 DOLLARS WORTH OF BUSINESS HAD COME FROM THAT MAILING LIST!

DC at that time had been a large thriving organization; one of the largest, operating both a day org and a large evening Foundation.

By March 1969, the org had contracted from a 9 division org to a three division org and had closed its evening Foundation. ITS CF HAD SHRUNK TO A REPORTED STRUGGLE TO GET 3,000 NAMES FOR A MAILING. The same impulse to disperse its CF had continued until it nearly destroyed the whole organization.

DO NOT PERMIT THE CONTRACTION OF AN ORGANIZATION ADDRESS LIST OR CENTRAL FILES.

It is the size not the quality of an org's mailing list and the number of mailings to it that determines the gross income of an organization.

TIME HAS NO RELATIONSHIP TO WHAT IS FILED IN CENTRAL FILES OR ADDRESSO.

THERE ARE NO ACTIVE OR INACTIVE LISTS.

HCO OWNS THE MAILING LISTS OF SCIENTOLOGY (R) AND WHERE THESE HAVE BEEN PERMITTED TO BE DISPERSED THEY MUST BE RECOMPILED AND TOTALLY ACTIVATED AT ONCE.

Lt. Ken Delderfield  
CS-6

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